

## Finance for distressed businesses

Omni Bridgeway's finance is an essential tool in assisting companies facing liquidity stress



Many companies face cash flow pressure during their lifecycle. Dispute finance provides immediate and ongoing capital to help business owners and operators respond swiftly and confidently, without additional debt, cost or risk.

### Finance solutions to monetise dispute assets

Litigation and arbitration claims, judgments and awards are valuable assets that can be leveraged to generate income during difficult times.

#### Purchasing legal assets

For immediate capital, we can purchase (or pay cash advances on) your debts, judgments, arbitration awards and claims – including insolvency claims which may be held by other parties. This can include single claims or portfolios of multiple disputes or non-performing loans. This is a quick way to return cash to your business so you can focus on operations and business continuity.

#### Capital advance

Leverage the value in your contingent litigation or arbitration assets to access immediate cash without corresponding balance sheet liability and use the funds to:

- · sustain or restructure business operations
- relieve pressure from creditors
- engage a professional to review your company's financial position and solvency
- fund ongoing litigation, arbitration or recovery of judgments and awards

#### Single claims and portfolios

Our financing can cover legal costs associated with pursuing commercial claims including briefing law firms, barristers, expert witnesses, court or arbitration fees or other disbursements.

#### Recovery and enforcement

If your company holds favourable judgments or arbitral awards but has limited funds and human resources to pursue them, we provide the finance, strategic know-how and project management to recover unpaid judgments and arbitration awards against able, but unwilling or evasive debtors.

#### Asset tracing and protection

We devise, implement and fund strategies from the outset to locate assets and safeguard collectability.

"One of the benefits of teaming with Omni Bridgeway is they take on the down side, so you're obtaining a form of adverse cost insurance and they de-risk the situation."

DAVID WALTER, PARTNER, ASIA PACIFIC RESTRUCTURING AND RECOVERY GROUP, ALLEN & OVERY

#### Security for costs and adverse costs cover

We can provide up-front 'security for costs' and protect you from any adverse costs exposure associated with pursuing your valuable claims - effectively de-risking your position.

#### 'Seed' finance

If you lack resources to assess the viability of potential claims, up-front 'seed' finance allows promising claims to be investigated. It can cover costs associated with investigating recoverability against defendants, counsel's opinion, court applications, reports from accountants and other experts, and is accompanied by our extensive experience in case analysis and strategy.

Our finance is available prior to filing a claim, during the course of existing disputes, on appeal or during enforcement of judgment or awards. And our finance is non-recourse – we only recover our expenses and a return on our investment if your claim or recovery is successful. "They helped the client remain solvent through proceedings. I was shocked that they were accommodating enough to do that."

CHAMBERS AND PARTNERS

"Litigation financing could be a much-needed source of funding for distressed companies."

REGINA LEE, MANAGING DIRECTOR, ALIX PARTNERS LLF

# Dispute finance gives you peace of mind and time to develop solutions

Our finance grants the financial relief needed to think clearly and devise the creative strategies for recovery.

#### Improve cash flow

- Avoid drag on P&L, balance sheet and EBITDA from costly disputes or recovery actions
- Pursue legal claims while reserving capital for business continuity, operations and growth
- Avoid opportunity cost pursue both profitmaking opportunities and legal rights
- Alleviate budget constraints and ensure cost certainty

#### Unlock value in intangible assets

- Access much-needed cash by leveraging claims, judgments and awards as revenuegenerating assets
- Inject cash into the business without corresponding balance sheet liability
- Assist your in-house legal functions generate revenue for the business
- Finance dispute or recovery expenses without reducing operating profits, depressing financial results or inhibiting your valuation

#### Outsource risks

 Protect your company from the down-side risk of litigation by transferring 'security for costs' and adverse costs exposure to Omni Bridgeway. Avoid the costs of unsuccessful actions through our non-recourse capital

#### Supplement resources

- Relieve workload pressure for in-house resources, focus on core business and draw on our expertise in disputes and recovery actions at no additional cost
- Retain leading legal representation and benefit from our independent oversight of strategy and expenses

#### Assist with enforcement

 Draw on our strategic know-how and project management to recover unpaid judgments and arbitration awards against able, but unwilling or evasive debtors

#### Gain independent assessment

 Progress claims in the knowledge your position has been vetted by leading professionals with an exemplary success rate – reassuring your Board, creditors and other stakeholders

#### Enhance reputation

- Enforce your legal rights and convey strength to the market and opponents
- Reassure stakeholders of your effective risk management
- · Level the playing field against larger opponents

"What places Omni Bridgeway ahead of its peers in the insolvency space is the breadth and depth of expertise and connectivity in the insolvency litigation field. Omni Bridgeway understands insolvency processes and the stakeholders involved which means they are a valuable part of the team handling the estate, beyond just being a source of funding."

DAVID WALTER, PARTNER, ASIA PACIFIC RESTRUCTURING AND RECOVERY GROUP, ALLEN & OVERY

## Draw on our expertise to survive and thrive again

We pioneered dispute finance for distressed commercial situations and are the world's most experienced restructuring and insolvency finance team.

**CAPITAL** We have significant funds to provide up-front cash injections and support you all the way to recovery.

#### GLOBAL RESTRUCTURING AND INSOLVENCY

**EXPERTISE** Our global team includes insolvency lawyers, former liquidators, accountants and recovery specialists from premier international firms, economists, financial experts, business intelligence and asset tracing professionals, educated at the world's leading institutions.

**TRACK RECORD** We have an enviable success rate over hundreds of completed cases over decades.

**RETURNS** We have achieved significant recoveries over decades for hundreds of clients facing challenging circumstances around the world.

**REPUTATION** The world's leading organisations and professional advisers trust Omni Bridgeway. Our brand is respected and we are not intimidated by challenging cases, strong opponents or evasive debtors. We are a formidable ally by your side.

**RESOURCES** When cash is constrained, supplementing in-house resources can seem impossible. Omni Bridgeway finance comes with an expert team who offer strategic insights, project management and legal cost monitoring, at no extra cost. We are the world's largest dispute finance team and our multi-disciplinary, multi-lingual specialists are here to help you.

#### Chambers AND PARTNERS

BAND 1

Global Asset Tracing & Recovery (2020-24) International Arbitration (2020-24) Intellectual Property – US (2024) Litigation Funding:

US (2018-24) Australia (2021-24) Canada (2021-24) Europe (2021-24) South East Asia (2021-24) Latin America (2022-24) Middle East (2022-24) **GEOGRAPHIC COVERAGE** We are on-the-ground with clients and their advisers so we understand legal and insolvency regimes around the world. We have expansive networks and we are culturally-sensitive.

**COMMERCIALITY** Rapid solutions are essential in times of stress. We assess cases quickly, are entrepreneurial and adapt to find ways to meet your financing needs and underwrite your expenses promptly.

**CREATIVITY** We will fund challenges to the law if it will deliver success for our clients.

#### **BUSINESS INTELLIGENCE AND INVESTIGATION**

Our asset-tracing specialists have refined our strategies and operating procedures over decades to find, freeze and attach assets and navigate legal challenges in hundreds of jurisdictions.

**ENFORCEMENT** We are the world's most experienced enforcement team. Since 1986 we have funded, devised strategies for, and managed preventative measures and enforcements in over one hundred jurisdictions around the world. We have un-matched experience recovering for stakeholders, even in the most challenging jurisdictions in the world.

"Omni Bridgeway are well – known for their 'proactive approach' to funding matters. They act not just as a funder, but also add their own expertise in complex litigation."

### The global leader in financing and managing legal risks

Supplier and customer relationships traverse geographic borders and business operations and assets are often subject to multiple legal regimes around the world. Our global team has the international presence, know-how and networks to support restructuring and recovery strategies for distressed companies and their advisers.



• Current locations and serviced remotely / agents / other



Omni Bridgeway is the global leader in legal finance and risk management, providing dispute and litigation finance from case inception to post-judgment enforcement and recovery. Listed on the ASX, Omni Bridgeway operates from over 20 international locations.

### Curious to know more?

We would be delighted to explore tailored solutions to unlock value for your business.

omnibridgeway.com