



# Dispute finance for companies

You are in a safe pair of hands  
with Omni Bridgeway

[omnibridgeway.com](https://omnibridgeway.com)



Agile business leaders are turning to dispute finance to create value, conserve cash and reduce costs and risks.

Dispute finance is helping them pursue their legal rights without cost, unlock the monetary value in their disputes, judgments and arbitral awards and de-risk their balance sheets at the same time.

Here's how →

# Dispute finance for business

As an alternative to using your balance sheet, third-party dispute finance allows you to outsource all of the cost and risk of pursuing commercial disputes or recovering judgments and awards. Non-recourse dispute finance is recoverable against the value of your judgment or award and enables you to:

## Manage cash flow

- Avoid drag on your P&L, balance sheet and EBITDA from costly disputes or recovery actions
- Pursue your legal claims while reserving your capital for business continuity, operations and growth
- Avoid opportunity cost – pursue profit-making opportunities and your legal rights
- Alleviate budget constraints and ensure cost certainty

## Unlock value in intangible assets

- Leverage your claims, judgments and awards as assets akin to traditional asset classes, such as property
- Bring value to your business by unlocking potential revenue in your claims, judgments or awards
- Inject cash into the business without corresponding balance sheet liability
- Transform your in-house legal function from cost centre to profit centre
- Finance dispute or recovery expenses without reducing operating profits, depressing financial results or inhibiting your valuation

## Outsource risks

- Ensure risk certainty in pursuing disputes
- Transfer financial risk of complex disputes (ongoing costs, adverse costs and security for costs)
- Move forward in the knowledge your position has been vetted by leading professionals with an exemplary success rate

## Supplement resources

- Relieve workload pressure for your in-house resources, focus on your core business and draw on our expertise in disputes and recovery actions at no additional cost
- Retain leading legal representation and benefit from our independent oversight of strategy and expenses

## Enhance reputation

- Enforce your legal rights and convey strength to the market and opponents
- Reassure stakeholders of your effective risk management
- Level the playing field against larger opponents

“Omni Bridgeway is... a commercially-savvy team that puts together creative funding options for our clients which suit their business needs.”

TIMOTHY COOK, PARTNER, STEPHENSON HARWOOD LLP



# Financing options with Omni Bridgeway

Omni Bridgeway takes on the cost and risk of your legal disputes and recoveries against unwilling debtors and, in return, we only recover our expenses and a return on our investment when the claim resolves or the debt is recovered for you. Our financing is 'non-recourse' – we are only paid if your claim or recovery is successful.

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There are many ways our bespoke capital solutions can help your business

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**1 SINGLE CASES** We will team with you to finance a single case. Our financing covers all legal costs including briefing law firms, barristers, expert witnesses and court or arbitration fees.

**2 DISBURSEMENTS ONLY OR PART OF THE COSTS** If you only require cover for disbursements (for example barristers, experts and court or institutional filing fees) or want to allay only part of the costs, we customise finance to your needs.

**3 PORTFOLIO** When you have multiple potential claims, awards or judgments that can be bundled, we can finance the entire portfolio, often with favourable pricing and the ability to finance defences in the portfolio.

**4 WORKING CAPITAL / OPERATIONAL COSTS** In addition to financing your case or recovery, we can provide finance for your business' operational costs pending the resolution of your dispute or enforcement. You can leverage the value in your contingent arbitration or litigation assets to secure funds for legal expenditure or general business purposes or simply to declare as profits.

**5 "SEED" FINANCING** Sometimes you need to explore whether your claim is worth pursuing. We can finance up-front 'seed' costs (such as paying for expert opinions) for assessing the merits of a claim along with contributing extensive experience to your case analysis and strategy.

**6 ADVERSE COSTS AND SECURITY FOR COSTS** We provide up-front 'security for costs' when required. We also cover you for adverse costs (i.e. any costs you are ordered to pay if your case is unsuccessful). In other words, we protect you from the downside risks of litigation.

**7 ENFORCEMENT AND RECOVERY** We provide the finance, strategic know-how and project management to trace assets and recover unpaid arbitration awards or judgments against able, but unwilling, debtors.

**8 SALE OF LEGAL ASSETS** Your debt, judgment or award, and certain other claims (such as insolvency claims which may be held by other parties), can be sold to Omni Bridgeway via an assignment – a quick way to return cash to your business and let you focus on operations and growth.



— “They helped the client remain solvent through proceedings. I was shocked that they were accommodating enough to do that.”

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CHAMBERS AND PARTNERS

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“Omni Bridgeway’s strength and enforcement expertise helps us pressure the opponent to achieve a successful recovery...

Contracting with Omni Bridgeway is the best thing we could have done. We were fighting to recover our awarded settlement for five years but when they got involved, things really progressed... they undertook significant research to locate assets and seek recovery. We are very happy.”

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ERIKA UTNER, GENERAL MANAGER, CHENCO GmbH



# Teaming with Omni Bridgeway

**CAPITAL** Whether high-value, complex individual claims or enforcements or entire portfolios, we have the resources to support you to resolution and recovery. With significant funds available world-wide, we are not intimidated by well-resourced opponents. As a listed public company, our financial position is transparent.

**TRACK RECORD** We have an enviable success rate over hundreds of completed cases over decades. We are a formidable ally by your side.

**RETURNS** We have helped funded clients achieve significant returns – revenue that might otherwise have been unrealised.

**PROJECT MANAGEMENT** Some in-house legal and finance professionals work in small to medium sized teams or are the sole legal or finance officer within their business. Accessing additional resources can be challenging and accessing know-how in unfamiliar jurisdictions can be daunting. We can save you time and supplement your resources by project managing your disputes and recoveries and monitoring legal costs, with your input on key decisions and outcomes.

**TALENT** Our multi-disciplinary global team includes experienced in-house corporate counsel, seasoned litigators and recovery specialists from premier international law firms, barristers, arbitrators, business leaders, directors, economists, financial experts, business intelligence and asset tracing professionals, educated at the world's leading institutions. Our multi-lingual specialists are 'on-the-ground' around the world, with local knowledge and cultural awareness.

**COMMERCIAL ACUMEN** We understand what issues are material to your dispute or recovery and its outcome and how to mediate disputes and enforce judgments and awards and negotiate with multiple stakeholders to achieve a timely resolution.

**STRATEGIC INSIGHTS** In-house legal and finance teams are typically pressed for resources. We work across many industries, types of commercial disputes and recovery actions, political and legal regimes and will share with you the insights we have gained over many years.

**RELATIONSHIPS WITH LEADING ADVISERS** We regularly work with leading law firms, arbitrators, mediators, barristers, market analysts, economists and other experts. You can choose your preferred legal and other providers or call upon our network.

“They were in this project right from the start, invested when others may not have, always added value and never missed a beat.”

SIMON MORRIS, PARTNER, PIPER ALDERMAN



# The global leader in financing and managing legal risks

Today's disputes involve multi-national, multi-cultural and multi-lingual parties facing multi-jurisdictional issues and cross-border recoveries. A global team is essential to meet these needs.



● Current locations and serviced remotely / agents / other



Omni Bridgeway is the global leader in legal finance and risk management, providing dispute and litigation finance from case inception to post-judgment enforcement and recovery. Listed on the ASX, Omni Bridgeway operates from over 20 international locations.

## Curious to know more?

We would be delighted to explore tailored solutions to unlock value for your business.

[omnibridgeway.com](https://omnibridgeway.com)