

# Law Firm Financing Solutions

The Global Leader in Financing and Managing Legal Risks



## Portfolio Funding

# Smooth cash flows

Omni Bridgeway's non-recourse portfolio funding helps law firms mitigate risk and grow their business by enabling them to extend flexible fee arrangements to clients.

Our portfolio financing is especially favored by firms seeking to offer contingency fee arrangements while using our financing to cover a portion of the amount they would earn from the portfolio cases if they were handling them on an hourly fee basis (essentially converting a "full" contingency fee matter into a "hybrid" matter).

Since our financing is non-recourse, the firms retain the funded amounts even if the portfolio cases ultimately are unsuccessful.

This approach allows firms to avail themselves of opportunities to earn more than they would earn in hourly-fee matters, without being overexposed. Using funding can position firms to earn higher revenues than they could earn by handling the cases without funding. Omni Bridgeway's portfolio funding for law firms also provides the added benefit of enabling firms and lawyers to grow their practices by offering non-hourly fee arrangements to a broader spectrum of clients.

## How it Works

Omni Bridgeway invests a portion of the fee budgets in three or more cases being handled by the firm on a contingency. When the firm collects its contingency fees from one or more of the cases, it pays Omni Bridgeway a multiple of the amount funded, with this return cross-collateralized across the cases.

## **TYPICAL USES**

- Sharing risk
- Improving the bottom line
- Delivering service at competitive prices
- Smoothing cash flows
- Increasing revenues with measured risk

## **FEATURES**

- Non-recourse
- Available for diverse portfolios of cases at any stage and in most jurisdictions
- Offsets operating costs between recoveries

## Areas of Expertise

- Commercial litigation
- Domestic and international arbitration
- Appeals
- Asset tracing and judgment enforcement

- **Antitrust**
- Bankruptcy
- Securities litigation
- Intellectual property, including copyright, trademark, trade secret and patent infringement

## Portfolio Funding

# Hedge risk

Omni Bridgeway's funding is available for law firms seeking to monetize portfolios of litigation claims focused solely on plaintiffs matters, or portfolios containing a combination of plaintiff and defense-side cases.

### **Baseline Model**



## **CRITERIA**

- 3+ cases
- \$2M+ funding needed
- Strong likelihood of success
- Defendants with ability to pay judgments (enforcement services available from our team)

## Using Defense-Hybrid Portfolio Financing

## **Baseline Model**



## **CRITERIA**

- 3+ cases
- Sufficient value in Plaintiffs' cases to provide adequate collateral
- \$2M+ funding needed
- Strong likelihood of success
- Defendants in plaintiffside cases with ability to pay judgments (enforcement services available from our team)

## Knowledge and expertise

# The largest funding team globally

The combined Omni Bridgeway team is the largest in the industry globally, with on-the-ground resources in the United States, the United Kingdom, Asia, Europe, Canada, the Middle East and Australia.



• Omni Bridgeway cities / agents / other



Omni Bridgeway is the global leader in legal finance and risk management, providing dispute and litigation finance from case inception to post-judgment enforcement and recovery. Listed on the ASX, Omni Bridgeway operates from 26 international locations.

## Curious to know more?

We would be delighted to explore tailored solutions to support your return to prosperity.

omnibridgeway.com