#### OMNI BRIDGEWAY

# Euroz Hartleys Rottnest Island Institutional Investor Conference 2021

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Agenda

Business drivers for the global leader in financing and managing legal risks

- Financial capital

Market opportunity

Geographic footprint and origination network

S Human capital

#### Products

- S Relationships
- Investment model
- ESG / Corporate Social Responsibility





### Financial Capital

#### Increased capital available

- - Growing 'Alternative asset' investment sector (\$15 trillion+)<sup>1</sup>
  - Attractive alternative asset class
  - Institutional investors, family offices, HNW individuals
  - Potential superior, uncorrelated returns
  - Attractive investment cycle
  - Potential realisations sooner than traditional private equity investments

Capital available for deployment \$10.9b (2018) > \$22.4b (2027)<sup>1</sup> Increased demand for 'alternative' capital

- More Flexible
- Non-recourse
- Reduced sources for traditional, recourse-finance

1. Figures are US\$ and reflect industry capital. Source: Global legal asset finance market, PwC.

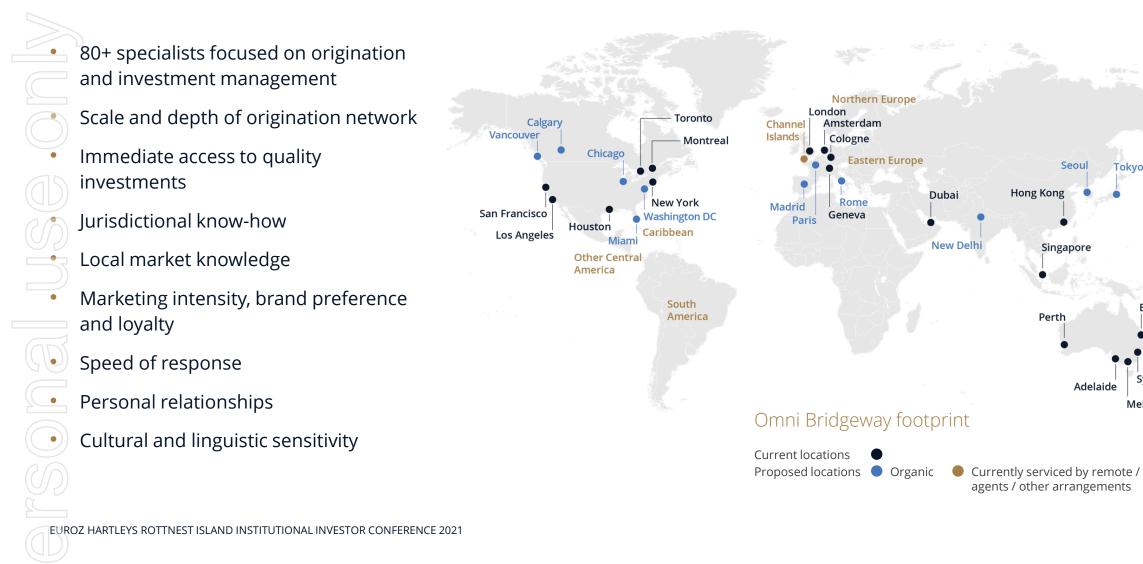


Brisbane

Sydney

Melbourne

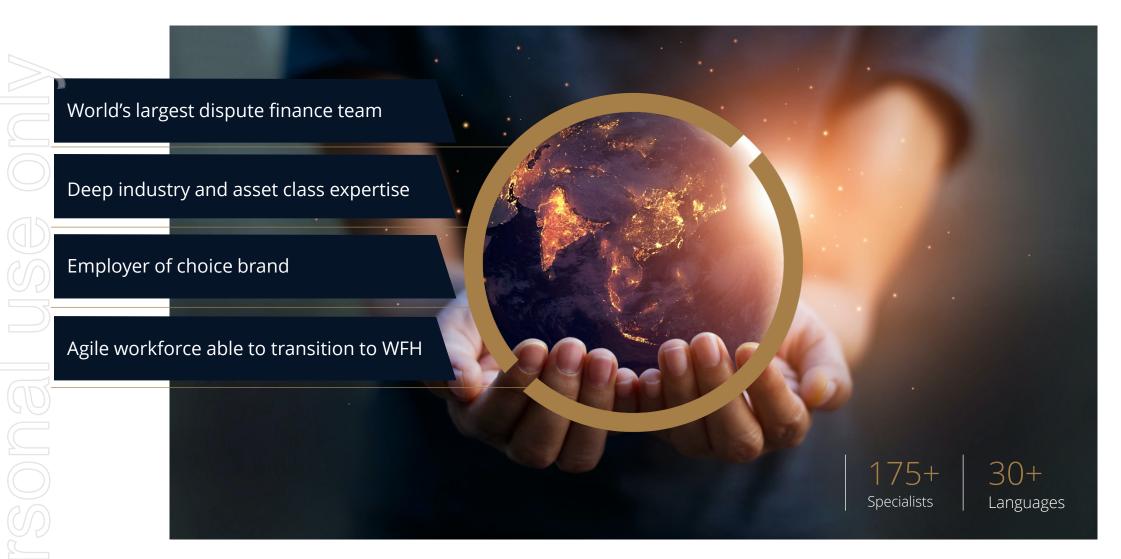
## Market-leading geographic footprint and origination network



Auckland



#### Unmatched Human Capital





#### Sophisticated products

| Dispute finance  | Future  |  |  |
|--|---|--|--|
| Single-case<br>Capital for legal fees or<br>expenses to support a single<br>case or arbitration. Includes<br>working capital, debt<br>satisfaction and other items                         | Portfolio<br>Capital for legal fees to<br>support multiple cases or<br>arbitrations of a law firm<br>or company | Multi-party<br>Finance for an action against<br>a defendant by group (or its<br>representative/s) with the<br>same or similar claims<br>(non US)   | Downside risk<br>management<br>Indemnity cover for potential<br>case costs or access to ATE<br>insurance. Contingent,<br>'back-end loaded' finance |
| Working capital  | Enforcement   | Claims monetisation  | Defence-side funding   |
| Up-front finance for law firms<br>and corporates (with optional<br>claims management services)<br>with a limited recourse return<br>from the prosecution of<br>pre-identified legal claims | Finance and management<br>to enforce a client's existing<br>legal rights  | Purchase of (full/partial)<br>legal rights from counterparty,<br>monetising the legal asset<br>(eg portion of favourable<br>judgment/award while appeal<br>pending), becoming owner of<br>asset with rights to prosecute/<br>recover | Funding the defendant<br>(as opposed to claimant)  |

### Key Relationships

#### Fund investors

- Equity investors
- Professional advisers (law firms, insolvency practitioners)
- Industry experts (arbitrators, mediators, barristers market analysts, economists, etc)
- External vendors





#### Robust investment model

- Innovative investment and co-investment model
- Robust investment practices
- Disciplined investment approach
- Integral risk management
  - Well-balanced and diversified portfolio
  - Diversified sources of capital

#### Strategy







## ESG / Corporate Social Responsibility

Access to justice for impecunious

- Public interest cases / compensation for victims of mass wrongs (eg environmental torts)
- Deterrent to potential wrongdoers
- ESG-screening criteria preventing investments with negative ESG footprint
- Light environmental footprint
- ESG reporting and accreditation
- Research to advance access to justice
- Diversity and inclusion







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